

# MBX Categories Guidelines

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Clear job categories are one of the ways that MBX keeps the chapter strong. These categories keep the chapter balanced by avoiding a saturation of one category of jobs. They also keep the group from becoming competitive or having to make choices about referral options. The following are guidelines our chapter follows.

1. Only one person from each professional category or classification is permitted to join a Chapter of MBX. The membership committee makes the final decision when there is a question about categories.
2. Members must represent their primary occupation, not a part-time business. Members are also only permitted to represent one business.
3. Categories that are closely related are permissible by agreement of current MBX member/s in that category. For example, a person who sells several categories of insurance may, for MBX purposes, chose to narrow his/her marketing to one or two areas so that another insurance person may market another area. This is only by agreement of the current member/s in that category.
4. It is the member's responsibility to file a concern with the Membership Committee of their Chapter if a visitor in any way conflicts with their classification. This should be done before the visitor is approved for membership. If there are no complaints, the Membership Committee will 'assume their consent'.
5. Members who wish to change their classification must submit a new membership application and obtain approval from the Membership Committee for that classification change.
6. Infomercials must tightly adhere to the respective member's job category. It is absolutely forbidden to market another product or service that is the domain of another MBXer.