

How to Fill Out the MBX Referral Form

MBX	DATE <u>Today's Date</u>
From <u>John Doe</u>	Referral
To <u>Bob Smith</u>	Member Meeting
Person or Company <u>Fred at XYZ Company</u>	Impact Meeting
Phone # <u>(209) 456-1234</u>	
Information _____	Closed Business
Call after 2:30. Tuesday is best day.	\$ <u>500</u>
<u>John.smith@yahoo.com</u>	
<u>123 Any Street, City, California</u>	

• "From" is your own name. "Date" refers to the current meeting.

• "To" is the name of the person to whom you are making the referral or with whom you met or did business.

• "Person/Company" is the name of the referral you are making.

• "Information" is needed contact information.

• The description of this transaction should be circled and **ONLY** the white copy placed in the referral basket.

• "Closed business" should indicate the amount of money generated by the transaction. The person performing the business transaction should fill this out, **NOT** the one giving the referral.